

Message Text

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46

ORIGIN XMB-04

INFO OCT-01 EA-10 ISO-00 EB-07 SP-02 AID-05 NSC-05 RSC-01

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DRAFTED BY: XMB: RAYMOND J ALBRIGHT

APPROVED BY: EB/OCA:REP:GPWILSON

XMB:WARREN GLICK

STATE/EA/J: DGBROWN

STATE/EB/IFD/ODF: EMLINTON

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FM SECSTATE WASHDC

TO AMEMBASSY TOKYO IMMEDIATE

UNCLAS STATE 273671

E.O. 11652: N/A

TAGS: EFIN, JA

SUBJECT: EXIMBANK VISITOR GORDON PLANTS

1. PLEASE RELAY THIS MESSAGE AS SOON AS POSSIBLE TO GORDON PLANTS, EXIMBANK PLANNING OFFICER NOT IN TOKYO FOR MEETINGS WITH EID/MITI AND JAPANESE EXIMBANK.

2. DURING YOUR DISCUSSIONS PLEASE TRY IN REMAINING TIME TO DISCUSS FOLLOWING WITH JAPANESE OFFICIALS:

A) GENERAL TECHNIQUES AS TO HOW JAPAN HANDLES THEIR AID PROGRAMS VISA-A-VIS THE SUPPORT OF COMMERCIAL PROJECTS. IS THERE ANY EXPRESS UNDERSTANDING AND COOPERATION BETWEEN, LET US SAY, THE AGENCY FOR ADMINISTERING THE AID FOR INFRASTRUCTURE DEVELOPMENT AND THE COMMERCIAL BANK OR JAPANESE EXIMBANK AND JAPANESE CONTRACTORS WORKING ON COMMERCIAL PROJECT DEVELOPMENTS?

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B) WHAT IS JAPANESE PRACTICE WITH REFERENCE TO OBTAINING A

LIEN ON MACHINERY AND EQUIPMENT, EITHER THROUGH THEIR GUARANTEE PROGRAM OR THROUGH THE JAPANESE EXIMBANK; OR, HOW ELSE DO THEY ASSURE THEMSELVES THAT THE MACHINERY OR EQUIPMENT WHICH HAS BEEN EXPORTED WILL NOT BE USED BY THE LOCAL PURCHASER AS COLLATERAL FOR ADDITIONAL FINANCING FROM A LOCAL BANK? INGERSOLL

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